# **Monthly Indicators**



### December 2017

A RESEARCH TOOL PROVIDED BY **RECOLORADO®** RESIDENTIAL LISTINGS – SINGLE FAMILY DETACHED AND ATTACHED

### **Quick Facts**

+ 2.6%	- 8.0%	+ 9.6%
Change in	Change in	Change in
<b>New Listings</b>	Sold Listings	Median Sold Price

Market Overview	2
Active Listings	3
Under Contract Listings	4
New Listings	5
Sold Listings	6
Total Days on Market	7
Median Sold Price	8
Average Sold Price	9
Percent of Sold Price to List Price	10
Single Family Detached Market Overview	11
Single Family Attached Market Overview	12
Annual Review	13



### **Market Overview**



Key market metrics for the current month and year-to-date. Residential Listings - Single Family Detached and Attached.

Key Metrics	Historical Sparklines	12-2016	12-2017	+/-	Last Year YTD	This Year YTD	+/-
Active Listings	12-2014 12-2015 12-2016 12-2017	5,487	5,629	+ 2.6%			
Under Contract Listings	12-2014 12-2015 12-2016 12-2017	3,914	4,119	+ 5.2%	73,052	79,153	+ 8.4%
New Listings	12-2014 12-2015 12-2016 12-2017	2,822	2,894	+ 2.6%	71,469	76,471	+ 7.0%
Sold Listings	12-2014 12-2015 12-2016 12-2017	4,984	4,587	- 8.0%	61,586	65,768	+ 6.8%
Total Days on Market	12-2014 12-2015 12-2016 12-2017	35	36	+ 2.9%	29	28	- 3.4%
Median Sold Price*	12-2014 12-2015 12-2016 12-2017	\$343,850	\$377,000	+ 9.6%	\$344,000	\$371,000	+ 7.8%
Average Sold Price*	12-2014 12-2015 12-2016 12-2017	\$389,285	\$433,124	+ 11.3%	\$392,547	\$425,594	+ 8.4%
Percent of Sold Price to List Price*	12-2014 12-2015 12-2016 12-2017	99.0%	99.1%	+ 0.1%	100.0%	99.9%	- 0.1%

\* Does not account for seller concessions and/or down payment assistance.

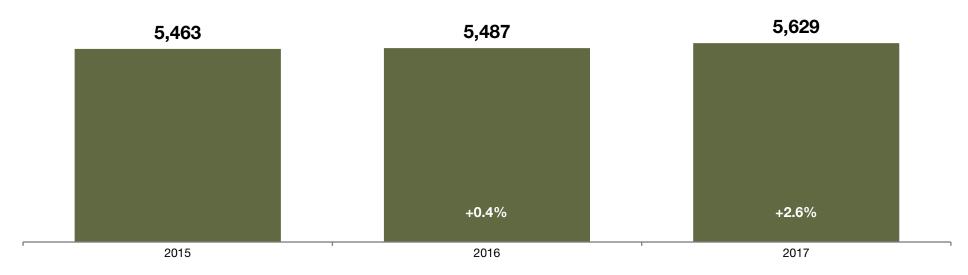
All data from REcolorado®. REcolorado® is a registered trademark of REcolorado © 2017 REcolorado. All rights reserved. | Report © 2018 ShowingTime. Due to differences in statistical methodologies, figures may vary from other market reports provided by REcolorado®. | 2

### **Active Listings**

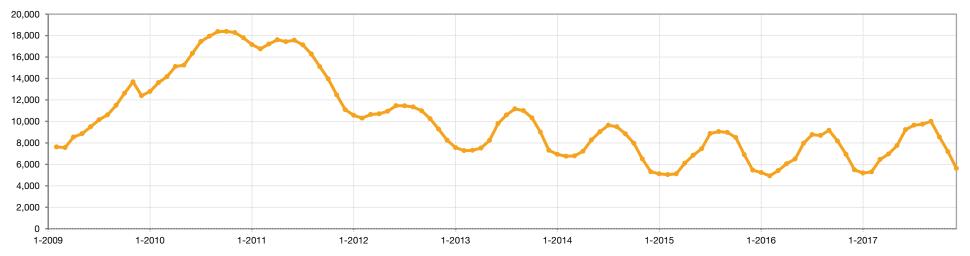
The number of homes that were in "active" status at the end of the month.



#### December



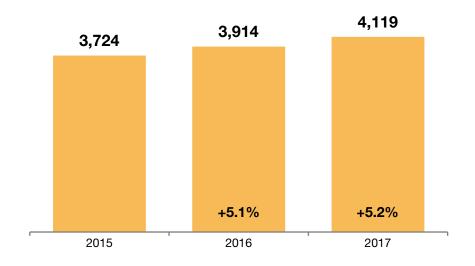
### **Historical Active Listing Count**



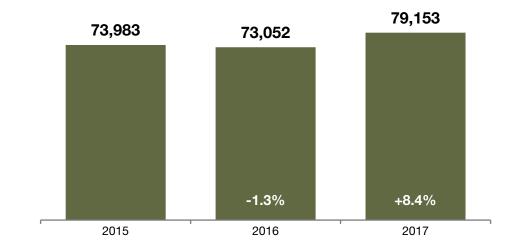
### **Under Contract Listings**

A count of the properties on which offers have been accepted in a given month.



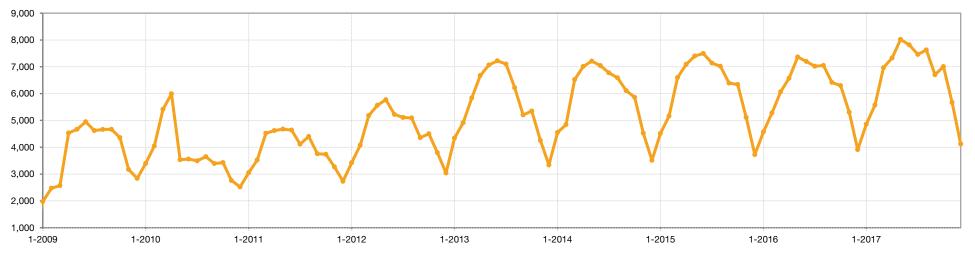


Year To Date (YTD)



### **Historical Under Contract Count**

December



Note: The method used to calculate the "Under Contract" metric was updated in August 2012 so comparisons to previously reported figures may differ.

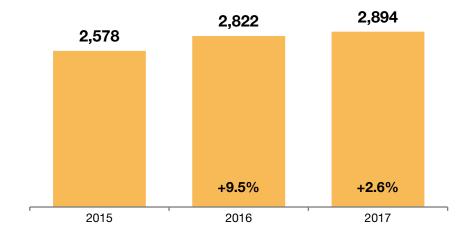
All data from REcolorado®. Report © 2018 ShowingTime. Due to differences in statistical methodologies, figures may vary from other market reports provided by REcolorado®. | 4

### **New Listings**

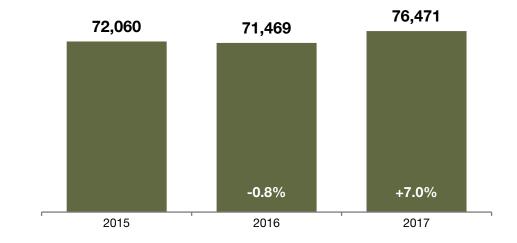
A count of the properties that have been newly listed on the market in a given month.



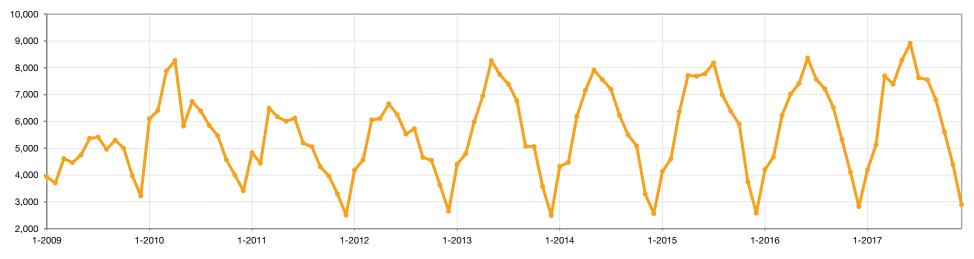
#### December



#### Year To Date (YTD)



#### **Historical New Listing Activity**

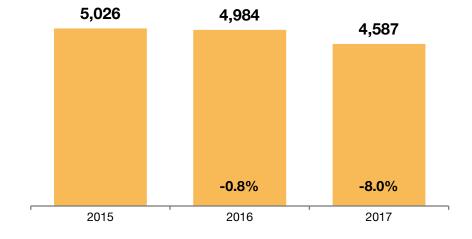


### Sold Listings

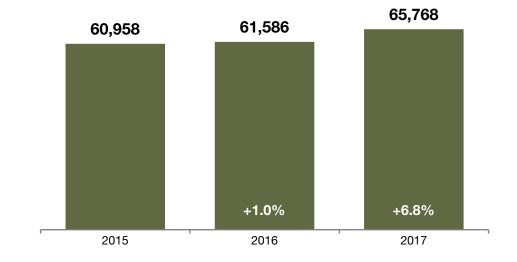
December

A count of the properties that have sold in a given month.

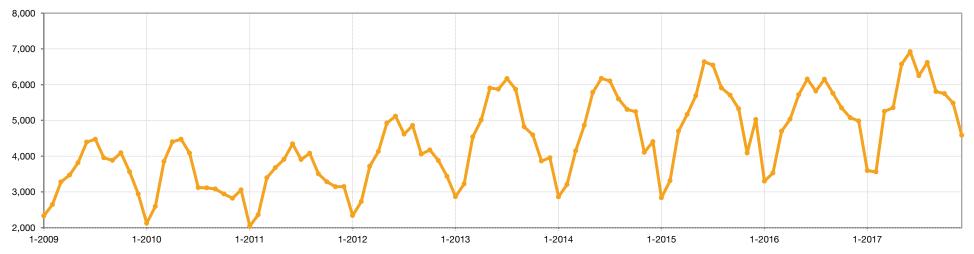




### Year To Date (YTD)



### **Historical Sold Listing Activity**

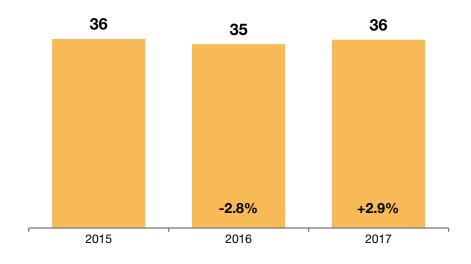


### **Total Days on Market**

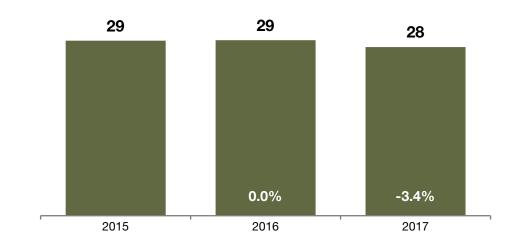
December



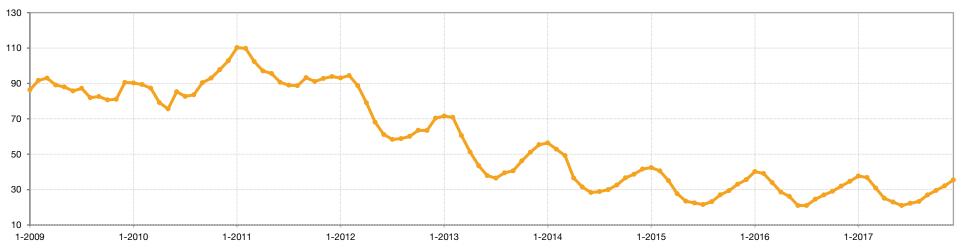
The average number of days between when a property is first listed and when an offer is accepted. Sold listings only.



Year To Date (YTD)



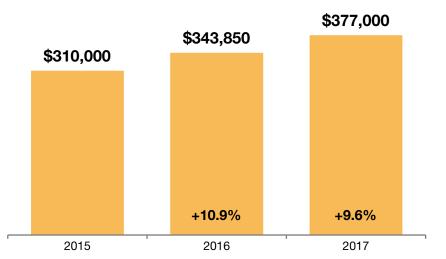
#### **Historical Total Days on Market**



### **Median Sold Price**

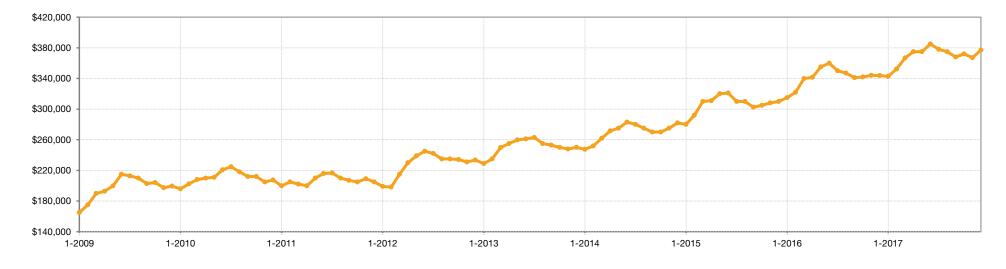


The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.



\$371,000 \$344,000 \$310,000 +11.0% +7.8% 2015 2016 2017

Year To Date (YTD)



### **Historical Median Sold Price**

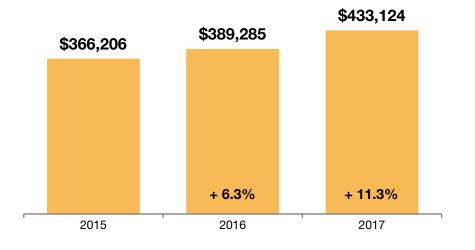
December

### **Average Sold Price**

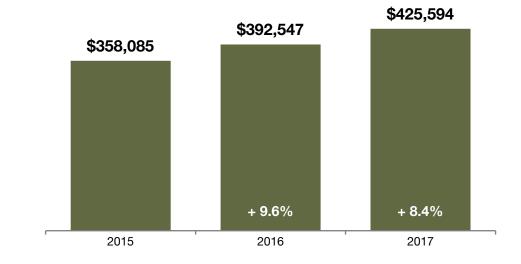
December



The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.



#### Year To Date (YTD)



#### **Historical Average Sold Price**

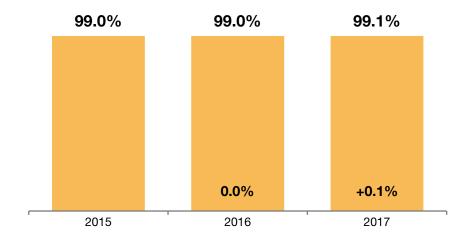


### **Percent of Sold Price to List Price**

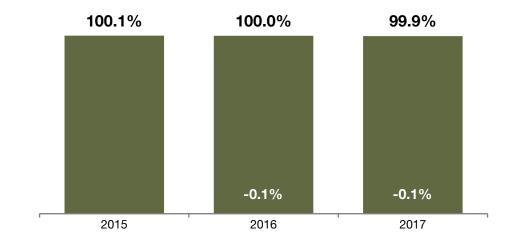


Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.

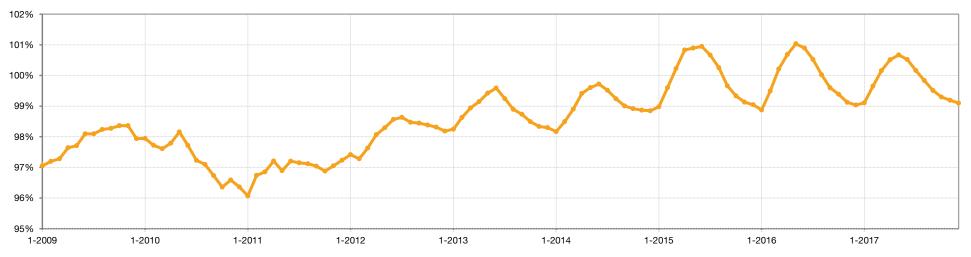
#### December



### Year To Date (YTD)



#### **Historical Percent of Sold Price to List Price**



### **Single Family Detached Market Overview**

RE localorado®

Key market metrics for the current month and year-to-date.

Key Metrics	Historical Sparklines	12-2016	12-2017	+/-	Last Year YTD	This Year YTD	+/-
Active Listings	12-2014 12-2015 12-2016 12-2017	4,362	4,431	+ 1.6%			
Under Contract Listings	12-2014 12-2015 12-2016 12-2017	2,919	3,052	+ 4.6%	54,066	58,611	+ 8.4%
New Listings	12-2014 12-2015 12-2016 12-2017	2,036	2,077	+ 2.0%	53,177	56,732	+ 6.7%
Sold Listings	12-2014 12-2015 12-2016 12-2017	3,631	3,391	- 6.6%	45,217	48,383	+ 7.0%
Total Days on Market	12-2014 12-2015 12-2016 12-2017	38	37	- 1.8%	31	30	- 5.7%
Median Sold Price*	12-2014 12-2015 12-2016 12-2017	\$369,000	\$400,000	+ 8.4%	\$372,500	\$400,000	+ 7.4%
Average Sold Price*	12-2014 12-2015 12-2016 12-2017	\$420,137	\$466,291	+ 11.0%	\$430,038	\$464,334	+ 8.0%
Percent of Sold Price to List Price*	12-2014 12-2015 12-2016 12-2017	98.8%	99.0%	+ 0.2%	99.8%	99.7%	- 0.1%

\* Does not account for seller concessions and/or down payment assistance.

## **Single Family Attached Market Overview**



Key market metrics for the current month and year-to-date.

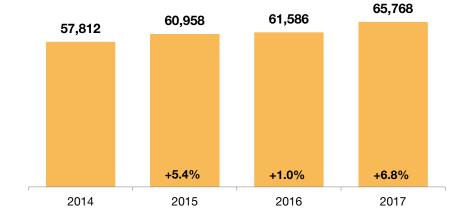
Key Metrics	Historical Sparklines	12-2016	12-2017	+/-	Last Year YTD	This Year YTD	+/-
Active Listings	12-2014 12-2015 12-2016 12-2017	1,125	1,198	+ 6.5%			
Under Contract Listings	12-2014 12-2015 12-2016 12-2017	995	1,067	+ 7.2%	18,986	20,542	+ 8.2%
New Listings	12-2014 12-2015 12-2016 12-2017	786	817	+ 3.9%	18,292	19,739	+ 7.9%
Sold Listings	12-2014 12-2015 12-2016 12-2017	1,353	1,196	- 11.6%	16,369	17,385	+ 6.2%
Total Days on Market	12-2014 12-2015 12-2016 12-2017	26	30	+ 18.1%	21	22	+ 3.1%
Median Sold Price*	12-2014 12-2015 12-2016 12-2017	\$255,000	\$282,915	+ 10.9%	\$240,000	\$269,000	+ 12.1%
Average Sold Price*	12-2014 12-2015 12-2016 12-2017	\$306,491	\$339,143	+ 10.7%	\$288,973	\$317,801	+ 10.0%
Percent of Sold Price to List Price*	12-2014 12-2015 12-2016 12-2017	99.6%	99.5%	- 0.1%	100.6%	100.3%	- 0.3%

\* Does not account for seller concessions and/or down payment assistance.

### **Annual Review**

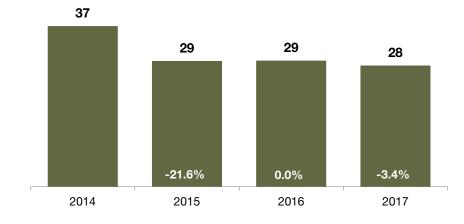
Historical look at key market metrics for the overall region.



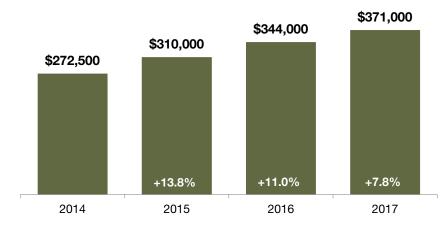


#### Sold Listings

**Total Days on Market** 



#### **Median Sold Price\***



Percent of Sold Price to List Price\*



\* Does not account for seller concessions and/or down payment assistance.